## Your answers to these questions help us prepare for the class!

Online registrants do not need to fill out this form; these questions will be on the registration website.

Years growing vegetables (at any scale)		
Amount of land you garden or farm		
Years growing vegetables as a business		
Do you currently have access to land for your market garden or farm?		
Circle your business goal as a grower:		
Full-time	Part-time	Not sure
Do you consider yourself an organic grower?		
Any special interests?		

Circle your dietary preference for lunches:

Vegetarian Vegan None

# If registering via mail, send registration form and payment to:

CALS Conference Services Attn: Market Grower Workshop University of Wisconsin-Madison 640 Babcock Drive Madison, WI 53706 FAX: (608) 262-5088

#### **Registration questions?**

Contact CALS Conference Services: conference@cals.wisc.edu (608) 263-1672

#### What past students say

"Terrific course...very helpful and motivating. I felt the first day easily paid for the tuition."

"The grower-instructors were all fantastic; the diversity in their farm sizes and modes of farming and marketing were excellent."

"The most useful aspect of the course was all the real-life experiences of the instructors and how farming has affected their lives."

"The course notebook has proven to be a very useful resource. I've used it again and again."

#### Location

The 2013 school will be held on the University of Wisconsin-Madison campus. Directions, parking information and a map will be sent after you enroll.

#### Meals and lodging

Lunches and snacks are provided and coffee, tea and water will be available throughout the day. Lodging arrangements must be made on your own. Options include: *On Campus:* 

Lowell Hall, (866) 301-1753 Wisconsin Union, (608) 262-1583 Short Course Dorm (space limited), (608) 262-2270

Near Campus: (some with free shuttle service)
Doubletree, (608) 251-5511
Best Western, (608) 233-8778
Madison Youth Hostel, (608) 441-0144

Check the internet for other options.

#### Registration deadline

Please sign up by January 2<sup>nd</sup>.

#### For more information

Contact John Hendrickson, (608) 265-3704 or ihendric@wisc.edu

The 2013

### Wisconsin School for Beginning Market Growers

Emphasizing organic production methods and direct marketing



# Helping you get started in small-scale vegetable production and marketing

Intensive three-day school demonstrates what it takes to set up and run a successful organic market garden or small farm. Topics include:

soil fertility and crop rotations greenhouses pest management tools and equipment post-harvest handling labor and economics marketing....and more!

January 18, 19, 20, 2013 9:00 a.m. to 4:30 p.m. Friday 8:00 a.m. to 4:30 p.m. Saturday 8:00 a.m. to 2:00 p.m Sunday

University of Wisconsin-Madison Center for Integrated Agricultural Systems



You bring your gardening background, interest and hopes for your own market garden or small vegetable farm. We expose you to what you need to know and plan for as you set seeds and grow.

#### What do we offer?

- A unique program that combines knowledge from experienced growers and UW faculty
- Opportunities to understand basic concepts in organic market farming and what it takes to organize and succeed in this type of business
- Extended time with three experienced growers, each offering unique perspectives, invaluable tips and practical know-how
- A chance to network and learn from fellow market gardeners, farmers and entrepreneurs
- offer separate, focused workshops.
  For details, contact John Hendrickson, jhendric@wisc.edu or (608) 265-3704.

Our intensive, three-day course gives you a realistic picture of what it takes to run a successful small-scale produce operation—including capital, management, labor and other resources. Topics include soil fertility, crop production (from seed starting to harvest), pest management, cover crops, equipment and labor needs at different scales of operation, and marketing and economics.

#### 2013 instructors

Sharing their expertise and enthusiasm this year are Michael Racette of Spring Hill Community Farm, Tricia Bross of Luna Circle Farm and Jenny Bonde of Shooting Star Farm. These accomplished organic growers are all excellent speakers. Each will bring a unique perspective as well as some of their favorite tools for our popular show-and-tell tables. Their marketing strategies include farmers' markets, community supported agriculture (CSA) and selling to restaurants

and retail stores.

The growers will be joined by additional speakers who will help cover topics such as insects, economics and more!



#### Is this workshop right for you?

The course attracts a variety of people. Some want to start small market gardens while others see this as a part-time job on a few acres. Other participants aspire to grow 10 or more acres of vegetables for retail and wholesale markets. The grower-instructors, whose farms range in scale and marketing strategy, meet the diverse interests and needs brought by participants. To learn more about whether this class is a good fit with your experience and goals, contact John Hendrickson at the Center for Integrated Agricultural Systems, UW-Madison, (608) 265-3704 or jhendric@wisc.edu.

## Register and pay online or through the mail

Register and pay online:

www.cias.wisc.edu/wisconsin-school-forbeginning-market-growers/ Or complete and mail this form to the address shown on reverse Name Farm/Business\_\_\_\_\_ Address Email \_\_\_\_ Individual Fee: \$325 Individual "paperless" Fee: \$295 Instead of a 3-ring binder, receive most written materials on a USB drive. Partner/spouse: Add \$160 Note: Partner/spouse does not receive a second binder or USB drive. Please enclose fee. Payment must be made at time of registration. ☐ Check enclosed (payable to University of Wisconsin) ☐ Please charge (Circle one) Visa MasterCard Amer Exp Discover Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_ Name on card \_\_\_\_\_ Signature \_\_\_\_\_

(over, please)